



# SunBody Hats

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2018 WHOLESALE Price List - Effective February 1, 2018

Price Per Hat

(05/01/19)

P.	STYLE	SKU	1-59 Hats	60-119 Hats	120-239 Hats	240+ Hats
FC	Reata THREE, 4-1/2" Brim	hg45+R3	21.10	20.60	20.20	20.05
FC	Golden Boxtop	hmbtgold	25.20	24.70	24.30	24.15
FC	Kid's Barbed Wire Cattleman, not distressed, as shown	hgkc-bw2	13.30	12.80	12.40	12.25
FC	4" Brim Reata with Bound-Edge	hg4b+RT+BE	21.00	20.50	20.10	19.95
FC	Golden Gus	hmggold	25.20	24.70	24.30	24.15
FC	4" Brim, Low Crown Cattleman w/eyelets	hg4a+C+E	17.95	17.45	17.05	16.90
IFC	RB's Hat, 3" Brim, Guatemalan Fine Palm	hg3f+SF+bsl	26.80	26.30	25.90	25.75
	RB's Hat, 3" Brim, Guatemalan Fine Palm	hg3+SF+bsl	18.65	18.15	17.75	17.60
IFC	Open Road, 2-1/2" Brim, Guatemalan Fine Palm, (shown)	hg25f+OR+2ply	24.60	24.10	23.70	23.55
IFC	Open Road, 2-1/2" Brim, Guatemalan Std Palm (not shown)	hg25+OR+2ply	16.60	16.10	15.70	15.55
IFC	Pinto Boxtop, 4" Brim, Guatemalan Pinto Palm	hg4p+BT	20.50	20.00	19.60	19.45
IFC	The Outlaw, 3" Brim, Guatemalan Fine Palm, suede band	hg3f+OL+bsl	26.80	26.30	25.90	25.75
IFC	The Outlaw, 3" Brim, Guatemalan Standard Palm, suede band	hg3+OL+bsl	18.65	18.15	17.75	17.60
1	Golden Gus	hmggold	25.20	24.70	24.30	24.15
1	4" Brim Reata, with bound-edge	hg4b+RT+BE	21.00	20.50	20.10	19.95
1	Kid's Mexican Boxtop	hmbtk	18.05	17.55	17.15	17.00
1	Fine Palm Tear Drop, 3" Brim Guatemalan Fine Palm	hg3f+TD+b58brown	29.80	29.30	28.90	28.75
1	Reata Two, 4-1/2" Brim	hg45+R2	21.10	20.60	20.20	20.05
1	4" Brim, Low Crown Cattleman w/eyelets	hg4a+C+E	17.95	17.45	17.05	16.90
	<b>OPEN CROWN HATS (Unshaped):</b>					
5	4" Brim, 5-1/4" Crown Palm River Economy Palm	hg4a-eco	9.45	8.95	8.55	8.40
5	5" Brim, 5-1/4" Crown Palm River Economy Palm	hg5a-eco	11.55	11.05	10.65	10.50
5	Baby Hats, sizes 5,5-1/4, 5-1/2, 5-3/4, 6, 6-1/4, 6-1/2	hgb	11.25	10.70	10.30	10.15
5	2-1/2" Brim, 5-1/4" Crown, Oak-colored	hg25-oak	15.40	14.90	14.50	14.35
5	3" Brim, 5 1/2" Crown	hg3	14.40	13.90	13.50	13.35
	2-1/2" Brim, 5 1/2" Crown	hg25	13.35	-0.50	-0.90	-1.05
5	3 1/2" Brim, 5 1/2" Crown	hg35	14.40	13.90	13.50	13.35
	3 1/2" Brim, 5-1/4" Crown, wire in brim (not shown)	hg35aw	15.75	15.25	14.85	14.70
	4" Brim, 4" Vented Crown (Espanola) (p.22)	hge	14.40	13.90	13.50	13.35
	4" Brim, 4" Vented Oak-Colored Crown (Oak-Espanola p. 24)	hge-oak	17.75	17.25	16.85	16.70
5	4" Brim, Topless (no crown)	hg4t	9.80	9.30	8.90	8.75
5	4" Brim, 5 1/4" Crown, (Low Crown)	hg4a	14.40	13.90	13.50	13.35
10	4" Brim, 5 1/4" Crown, Oak-colored (Low Crown)	hg4a-oak	17.75	17.25	16.85	16.70
	4" Brim, 5-1/4" Crown, wire in brim Alligator (not vented)	hg4ap	14.40	13.90	13.50	13.35
5	4" Brim, 5 1/4" Crown, wire in brim	hg4aw	15.75	15.25	14.85	14.70
5	4" Brim, 5 3/4" Crown, (Medium Crown)	hg4b	14.40	13.90	13.50	13.35
5	4 1/2" Brim, 5 1/2" Crown	hg45	16.00	15.50	15.10	14.95
5	4" Brim, 5 1/2" Palm Vented Crown	hgv	14.40	13.90	13.50	13.35
5	5" Brim, 4" Crown	hg5x4	17.95	17.45	17.05	16.90
5	5" Brim, 5-1/4" Crown	hg5a	17.95	17.45	17.05	16.90
5	5" Brim, 5 3/4" Crown	hg5b	17.95	17.45	17.05	16.90
10	5" Brim, 5 3/4" Crown, Oak-colored	hg5b-oak	21.35	20.85	20.45	20.30
5	5" Brim, 6 1/2" Crown	hg5c	17.95	17.45	17.05	16.90
5	5" Brim, 5-1/2" Vented Crown	hg5v	17.95	17.45	17.05	16.90
5	6" Brim, 1" Crown (size 6 only, not shown) (Flat hat)	hgflat	17.20	16.70	16.30	16.15
5	6" Brim, 5 1/4" Crown	hg6a	19.80	19.30	18.90	18.75
5	6" Brim, 5 3/4" Crown	hg6b	19.80	19.30	18.90	18.75
5	8" Brim w/roll, 6" Crown	hg8b	28.20	27.70	27.30	27.15
	<b>Guatemalan FINE PALM OPEN CROWN HATS (Unshaped):</b>					
	2 1/2" Brim, 5 1/2" Crown, Guatemalan Fine Palm	hg25f	21.35	20.85	20.45	20.30
	3" Brim, 5 1/2" Crown, Guatemalan Fine Palm	hg3f	22.55	22.05	21.65	21.50

P.	STYLE	SKU	1-59 Hats	60-119 Hats	120-239 Hats	240+ Hats
	3 ½" Brim, 5 1/2" Crown, Guatemalan Fine Palm	hg35f	22.55	22.05	21.65	21.50
5	4" Brim, 5 ½" Crown, Guatemalan Fine Palm	hg4f	22.55	22.05	21.65	21.50
5	5" Brim, 5 ½" Crown, Guatemalan Fine Palm	hg5af	28.50	28.00	27.60	27.45
	<b>CREASED HATS</b>					
6	4" Brim Reata, Bound-Edge (specify color)	hg4b+RT+BE	21.00	20.50	20.10	19.95
6	4" Brim Reata, plain edge (not bound)	hg4b+RT	18.25	17.75	17.35	17.20
6	3-1/2" Brim Reata, Bound-Edge (specify color)	hg35+RT+BE	21.00	20.50	20.10	19.95
6	3-1/2" Brim Reata, plain edge (not bound)	hg35+RT	18.25	17.75	17.35	17.20
6	4" Brim Oak-Colored Reata, Bound-Edge (specify color)	hg4a-oak+RT+BE	24.35	23.85	23.45	23.30
6	4" Brim Oak-Colored Reata, plain edge (not bound)	hg4a-oak+RT	21.60	21.10	20.70	21.55
6	4-1/2" Brim Reata, Bound-Edge (specify color)	hg45+RT+BE	22.60	22.10	21.70	21.55
6	4-1/2" Brim Reata, plain edge (not bound)	hg45+RT	19.85	19.35	18.95	18.80
6	4" Brim Reata, Guat Fine Palm, Bound-Edge (specify color)	hg4f+RT+BE	29.15	28.65	28.25	28.10
6	4" Brim Reata, Guat Fine Palm, plain edge (not bound)	hg4f+RT	26.40	25.90	25.50	25.35
6	5" Brim Reata, Guat Fine Palm, Bound-Edge (specify color)	hg5af+RT+BE	35.10	34.60	34.20	34.05
6	5" Brim Reata, Guat Fine Palm, plain edge (not bound)	hg5af+RT	32.35	31.85	31.45	31.30
7	Reata TWO, 4-1/2" Brim	hg45+R2	21.10	20.60	20.20	20.05
7	Reata THREE, 4-1/2" Brim	hg45+R3	21.10	20.60	20.20	20.05
7	Oak Elko w/Old West Band - 4" Brim	hg4a-oak+EK+bowb	34.15	33.65	33.25	33.10
7	Oak Elko w/Old West Band - 5" Brim	hg5boak+EK+bowb	37.75	37.25	36.85	36.70
7	4" Low Crown Guat. Elko with Leather Band w/buckle	hg4a+EK+blb12	30.80	30.30	29.90	29.75
7	4" Low Crown Guat Elko with black cloth band (not shown)	hg4a+EK	17.15	16.65	16.25	16.10
8	4" Low Crown Guatemalan Palm Cattleman w/eyelets	hg4a+C+E	17.95	17.45	17.05	16.90
8	4" Low Crown Guatemalan Palm Cattleman, no eyelets	hg4a+C	17.15	16.65	16.25	16.10
8	4" Low Crown Guatemalan Palm Cattleman, wire brim, eyelets	hg4aw+C+E	19.30	18.80	18.40	18.25
8	4" Low Crown Guatemalan Palm Cattleman, wire brim, no eyelets	hg4aw+C	18.50	18.00	17.60	17.45
8	4" Med Crown Guatemalan Palm Cattleman w/eyelets	hg4b+C+E	17.95	17.45	17.05	16.90
8	4" Med Crown Guatemalan Palm Cattleman, no eyelets	hg4b+C	17.15	16.65	16.25	16.10
8	4" Low Crown Guatemalan Palm Cattleman, w/eyelets, bound-edge	hg4a+C+E+BE	20.70	20.20	19.80	19.65
8	4" Low Crown Guatemalan Palm Cattleman, no eyelets, bound-edge	hg4a+C+BE	19.90	19.40	19.00	18.85
8	4" Med Crown Guatemalan Palm Cattleman w/eyelets, bound-edge	hg4b+C+E+BE	20.70	20.20	19.80	19.65
8	4" Med Crown Guatemalan Palm Cattleman, no eyelets, bound-edge	hg4b+C+BE	19.90	19.40	19.00	18.85
8	4" Brim Maguey Pinto Cattleman	hg4mp+C	21.10	20.50	20.10	19.95
8	3-1/2" Guatemalan Palm Cattleman w/ eyelets	hg35+C+E	17.95	17.45	17.05	16.90
8	3-1/2" Guatemalan Palm Cattleman, no eyelets	hg35+C	17.15	16.65	16.25	16.10
8	3-1/2" Low Crown, Guat Palm Cattleman, wire brim, w/ eyelets	hg35aw+C+E	19.30	18.80	18.40	18.25
8	3-1/2" Low Crown, Guat Palm Cattleman, wire brim, no eyelets	hg35aw+C	18.50	18.00	17.60	17.45
8	4-1/2" Guatemalan Palm Cattleman w/eyelets	hg45+C+E	19.55	19.05	18.65	18.50
8	4-1/2" Guatemalan Palm Cattleman, no eyelets	hg45+C	18.75	18.25	17.85	17.70
8	5" Med. Crown Guatemalan Palm Cattleman w/ eyelets	hg5b+C+E	21.50	21.00	20.60	20.45
8	5" Med. Crown Guatemalan Palm Cattleman, no eyelets	hg5b+C	20.70	20.20	19.80	19.65
9	5" Brim, Low-Crown Cattleman with eyelets (as shown)	hg5a+C+3	21.50	21.00	20.60	20.45
	5" Brim, Low-Crown Cattleman without eyelets (not shown)	hg5a+C	20.70	20.20	19.80	19.65
9	4" Guatemalan Palm Vented Cattleman	hgv + C	17.15	16.65	16.25	16.10
9	4" Fine Palm Cattleman - Guatemalan w/ leather band	hg4f + C + b126b	26.80	26.30	25.90	25.75
	4" Fine Palm Cattleman - Guatemalan with black band (not shown)	hg4f + C	25.30	24.80	24.40	24.25
9	5" Brim, Vented Crown Cattleman	hg5v+C	20.70	20.20	19.80	19.65
9	4" Brim Austin, Low Crown	haust4a	25.20	24.70	24.30	24.15
9	5" Brim Austin, Low Crown	haust5a	28.75	28.25	27.85	27.70
10	4" Brim, 5 1/4" Crown, Oak-colored (Low Crown) Std Guat Palm	hg4a-oak	17.75	17.25	16.85	16.70
	2-1/2" Brim, 5-1/4" Crown, Oak-colored std Guat Palm	hg25-oak	15.40	14.90	14.50	14.35
	5" Brim, 5-3/4" Crown, Oak-colored std Guat Palm	hg5b-oak	21.35	20.85	20.45	20.30
10	Silver Creek, Fine White (Mex. Pressed Palm)	hm sc	22.55	22.05	21.65	21.50
10	Oak Boxtop, 4" Brim	hg4a-oak+BT	20.50	20.00	19.60	19.45
10	Oak Boxtop, 5" Brim (not shown)	hg5b-oak+BT	24.10	23.60	23.20	23.05
10	Guatemalan Standard Palm Boxtop, 4" Brim	hg4a+BT	17.15	16.65	16.25	16.10
10	Guatemalan Standard Palm Boxtop, 5" Brim (not shown)	hg5b+BT	20.70	20.20	19.80	19.65
10	Oak Cattleman, 4" Brim	hg4a-oak+C+b126b	22.00	21.50	21.10	20.95
10	Oak Cattleman, 5" Brim (not shown)	hg5b-oak+C+b126b	25.60	25.10	24.70	24.55

P.	STYLE	SKU	1-59 Hats	60-119 Hats	120-239 Hats	240+ Hats
10	The Brazos, 4" Brim fine palm, bound,laced,HH Hatband	hbraz4f	46.65	46.15	45.75	45.60
11	Aussie Tear Drop, with wire in brim as shown	hAus4aw+TD	18.50	18.00	17.60	17.45
11	Aussie Tear Drop, without wire in brim	hAus4a+TD	17.15	16.65	16.25	16.10
11	Top Hat, 2-1/2" Brim, 7" crown, rolled brim	hgtop+R	22.55	22.05	21.65	21.50
	Top Hat, 2-1/2" Brim, 7" crown, flat brim (not shown)	hgtop	19.80	19.30	18.90	18.75
32	Top Hat, 2-1/2" Brim, 7" crown, rolled brim, 1.5" hatband	hgtop+R+b15e	23.80	23.30	22.90	22.75
11	Vented "Alligator" Palm Cattleman,3-1/2" Brim	hg35ap+C	14.40	13.90	13.50	13.35
	Vented "Alligator" Palm Cattleman, 4" Brim	hg4ap+C	17.15	16.65	16.25	16.10
	Vented "Alligator" Palm Open Crown, 4" Brim	hg4ap	14.40	13.90	13.50	13.35
11	Kenny	hken	24.00	23.50	23.10	22.95
11	Fine Palm Derby w/1-1/2" black hatband	hg25f+DE+b15e	25.35	24.85	24.45	24.30
	Standard Palm Derby w/1-1/2" black hatband	hg25+DE+b15e	17.35	16.85	16.45	16.30
12	Kid's Cattleman	hgkc	9.45	8.95	8.55	8.40
12	Kid's Cattleman with Bound-Edge (specify color on bound edge)	hgkc+BE (color)	12.20	11.70	11.30	11.15
12	Kid's Boots Cattleman, boots around brim	hgkc-boots2	13.30	12.80	12.40	12.25
12	Kid's Running Horses Cattleman, horses on brim & distressed	hgkc-rh3	14.85	14.35	13.95	13.80
12	Kid's Running Horse Cattleman, horses on brim, not distressed	hgkc-rh2	13.30	12.80	12.40	12.25
12	Kid's Running Horse Cattleman, single horse on crown	hgkc-rh1	10.95	10.45	10.05	9.90
12	Kid's Longhorn Cattleman, longhorns on brim, & distressed	hgkc-lhb3	14.85	14.35	13.95	13.80
12	Kid's Longhorn Cattleman, longhorns on brim, not distressed	hgkc-lhb2	13.30	12.80	12.40	12.25
12	Kid's Longhorn Cattleman, Single Longhorn on crown	hgkc-lhb1	10.95	10.45	10.05	9.90
12	Kid's Barbed Wire Cattleman, distressed, not shown	hgkc-bw3	14.85	14.35	13.95	13.80
12	Kid's Barbed Wire Cattleman, not distressed, as shown	hgkc-bw2	13.30	12.80	12.40	12.25
13	Baby Cattleman, sizes 5,5-1/4, 5-1/2, 5-3/4, 6, 6-1/4, 6-1/2	hgb+C	14.00	13.50	13.10	12.95
13	Baby Gus, sizes 5,5-1/4, 5-1/2, 5-3/4, 6, 6-1/4, 6-1/2	hgb+G	14.00	13.50	13.10	12.95
13	Baby (unshaped), sizes 5,5-1/4, 5-1/2, 5-3/4, 6, 6-1/4, 6 1/2	hgb	11.25	10.75	10.35	10.20
13	Mexican Kid's Boxtop	hmbtk	18.05	17.55	17.15	17.00
13	Kid's Open Crown, 3-1/2" Brim	hgko	9.45	8.95	8.55	8.40
13	Kid's Reata, 3-1/2" Brim	hgko+RT	13.30	12.80	12.40	12.25
13	Miniature Palm Hats, Reata, w/string	minirt-ssp	5.25	5.25	5.25	5.25
13	Miniature Palm Hats – Cattleman, w/string	minic-ssp	5.25	5.25	5.25	5.25
13	Miniature Palm Hats – Gus, w/string	minig-ssp	5.25	5.25	5.25	5.25
13	Miniature Palm Hats – Open Crown, w/string (not shown)	minio-ssp	5.25	5.25	5.25	5.25
13	Kid's Palm Leaf Gus 3.5"Br, 4-3/4" Crown	hgkg	9.45	8.95	8.55	8.40
13	Kid's Palm Leaf Gus 3.5"Br, 4-3/4" Crown, Bound Edge	hgkg + BE (color)	12.20	11.70	11.30	11.15
13	Kid's Pecos Bill	hgkp	9.45	8.95	8.55	8.40
14	Golden Gus (Mexican)	hmggold	25.20	24.70	24.30	24.15
14	Golden Cattleman (Mexican)	hmcgold	25.20	24.70	24.30	24.15
14	Mexican Fine (Pressed) Palm Gus, 4" Brim x 5 1/2" Crown	hmg	22.55	22.05	21.65	21.50
14	SOFT Mexican Fine (Pressed) Palm Gus, 4" Brim x 5 1/2" Crown	hmgsoft	22.55	22.05	21.65	21.50
14	The Maverick (Black Mex. Cattleman)	hmcblack	25.20	24.70	24.30	24.15
14	Fire-Kissed Mex Fine Palm Gus, 4 x 5 1/2" w/horsehair hat band	hmg+fire+bhh02tt	41.55	41.05	40.65	40.50
14	Fire-Kissed Mex Fine Palm Gus, 4 x 5 1/2" w/black band	hmg+fire	26.55	26.05	25.65	25.50
14	Mexican Fine (Pressed) Palm Cattleman, 4" Brim, 4 1/2" Crown	hmc	22.55	22.05	21.65	21.50
15	Alpine, Mexican Pressed Palm	hma	22.55	22.05	21.65	21.50
15	Boxtop Golden Mexican Palm	hmbtgold	25.20	24.70	24.30	24.15
15	Black Gus - Mexican Fine Palm	hmgblack	25.20	24.70	24.30	24.15
15	SOFT Boxtop Mexican Palm	hmbtsoft	22.55	22.05	21.65	21.50
15	Mexican Pinto Cattleman, 4" Brim, 4 1/2" Crown	hmcpc	22.55	22.05	21.65	21.50
15	Boxtop Fine Mexican Palm	hmbt	22.55	22.05	21.65	21.50
16	6" Gus, Low Crown w/eyelets and polyester stampede string (shown)	hg6a+G+E+SSP	25.00	24.50	24.10	23.95
16	6" Gus, Low Crown w/o eyelets and stampede string (not shown)	hg6a+G	22.55	22.05	21.65	21.50
16	6" Gus, Medium Crown with horse hair stampede string (as shown)	hg6b+G+SSHHL	42.45	41.95	41.55	41.40
16	6" Gus, Medium Crown without stampede string (not shown)	hg6b+G	22.55	22.05	21.65	21.50
16	5A Low Crown Gus, 5" Brim, 5-1/4" Crown	hg5a+G	20.70	20.20	19.80	19.65
16	5A Low Crown Gus, 5" Brim, 6-1/2" Crown,w/eyes, stampede str	hg5a+G+E+SSP	23.15	22.65	22.25	22.10
16	5B Medium Crown Gus, 5" Brim, 5-3/4" Crown	hg5b+G	20.70	20.20	19.80	19.65
16	5B Medium Crown Gus, 5" Brim, 5-3/4" Crown, w/eyes, stampede	hg5b+G+E+SSP	23.15	22.65	22.25	22.10
16	5C Tall Crown Gus, 5" Brim, 6-1/2" Crown	hg5c+G	20.70	20.20	19.80	19.65

P.	STYLE	SKU	1-59 Hats	60-119 Hats	120-239 Hats	240+ Hats
16	El Humongo-8" Gus	hg8b+G	34.20	33.70	33.30	33.15
16	El Humongo-8" Gus w/eyelets & stampede string (not shown)	hg8b+G+3+ssp	36.65	36.15	35.75	35.60
16	5B Flat Brim, Med Crown Gus, 5" Brim, 5-3/4" Crown	hg5b+G2	20.70	20.20	19.80	19.65
17	Sam Houston - 5" Brim ( Planters) Hat	hg5b+N	20.70	20.20	19.80	19.65
17	Sam Houston - 4-1/2" Brim ( Planters) Hat	hg45+N	18.75	18.25	17.85	17.70
17	Oak Sam Houston - 5" Brim	hg5b-oak+N	24.10	23.60	23.20	23.05
17	Oak Sam Houston - 4" Brim	hg4a-oak+N	20.50	20.00	19.60	19.45
17	Sam Houston Fine Palm - 5" Brim	hg5af+N+b15e	32.50	32.00	31.60	31.45
17	6" Brim Sam Houston	hg6b+N	22.55	22.05	21.65	21.50
17	4" Brim Gus, Low Crown (5-1/4")	hg4a+G	17.15	16.65	16.25	16.10
17	4" Wire brim, Gus, Low Crown (5-1/4")	hg4aw+G	18.50	18.00	17.60	17.45
17	4" Brim, Gus, Medium Crown	hg4b+G	17.15	16.65	16.25	16.10
17	4 ½" Brim Gus	hg45+G	18.75	18.25	17.85	17.70
18	Oak & Amber Laced Gus, 4" Brim	hg4a-oak-amb	55.15	54.65	54.25	54.10
18	Oak & Amber Laced Gus, 5" Brim	hg5b-oak-amb	60.10	59.60	59.20	59.05
18	2-1/2" Oak Derby with 1-1/2" wide ribbon band	hg25-oak+DE+b15e	19.40	18.90	18.50	18.35
18	Laced Oak Gus with Braid, 4" Brim	hg4a-oak-braid	40.50	40.00	39.60	39.45
18	Laced Oak Gus with Braid, 5" Brim (not shown)	hg5b-oak-braid	45.45	44.95	44.55	44.40
18	Oak Gus, 4" Brim	hg4a-oak+G	20.50	20.00	19.60	19.45
18	Oak Gus, 5" Brim (not shown)	hg5b-oak+G	24.10	23.60	23.20	23.05
18	Oak Gus with Coffee Bound-Edge, 4" Brim	hg4a-oak+G+BE	23.25	22.75	22.35	22.20
18	Oak Gus with Coffee Bound-Edge, 5" Brim (not shown)	hg5b-oak+G+BE	26.85	26.35	25.95	25.80
19	Santa Fe Cattleman (as shown)	HSF4a+C	54.55	54.05	53.65	53.50
19	Santa Fe Gus (not shown)	HSF4a+G	54.55	54.05	53.65	53.50
19	Kayenta - 4" Brim (as shown)	hKAY4f	60.65	60.15	59.75	59.60
19	Kayenta - 5" Brim (not shown)	hKAY5af	67.15	66.65	66.25	66.10
19	Taos, Gus Crease (as shown)	hTaos4a+G	49.30	48.80	48.40	48.25
19	Taos, Cattleman (not shown)	hTaos4a+C	49.30	48.80	48.40	48.25
19	Longhorn Brand Gus	hlhb4a+G	31.00	30.50	30.10	29.95
19	Longhorn Brand Cattleman	hlhb4a+C	31.00	30.50	30.10	29.95
19	5" Brim Fine Palm Austin Gus w/eyelets & stamp.string	haust5af+G+3+sslt	42.20	41.70	41.30	41.15
20	5" Brim Oak Two-Step	h2s5oak	45.00	44.50	44.10	43.95
	Texas Two-Step - 4" Brim, Guatemalan Fine Palm (not shown)	h2s4	65.55	65.05	64.65	64.50
20	Texas Two-Step - 5" Brim, Guatemalan Fine Palm	h2s5	72.05	71.55	71.15	71.00
20	Amber Two-Step, 4" Brim	h2s4amb	67.65	67.15	66.75	66.60
20	Amber Two-Step, 5" Brim	h2s5amb	74.15	73.65	73.25	73.10
20	Khaki & Tan Two-Step - 5" Brim, no stampede string	h2s5kt	52.15	51.65	51.25	51.10
20	Fine Plantation, 4" Brim:	hg4f+PL+bblkbw	30.55	30.05	29.65	29.50
20	Gem Dandy, 3 ½" Brim or 4" Brim	hgem35/hgem4a	33.55	33.05	32.65	32.50
	Moab, 5" Brim, 5-1/4" (Low) Crown (not shown)	hMOAB5a	60.85	60.35	59.95	59.80
21	Moab, 5" Brim, 5-3/4" (Medium) Crown (shown)	hMOAB5b	60.85	60.35	59.95	59.80
21	La Ranchera, 4" Brim	hranch4a oak	62.85	62.35	61.95	61.80
21	La Ranchera, 5" Brim	hranch5boak	67.00	66.50	66.10	65.95
21	(Blue) Diamond Gus, 4" Brim, Low Crown / Med. Crown	hDG4a / hDG4b	35.00	34.50	34.10	33.95
21	(Blue) Diamond Gus, 5" Brim, Medium Crown	hDG5b	38.55	38.05	37.65	37.50
21	Red & Black Diamond Gus, 4" Brim, Low Crown / Med. Crown	hRDG4a / hRDG4b	35.00	34.50	34.10	33.95
21	Circle of Eyes Gus, 4" Low Crown / Med. Crown	hCOE4a + G / 4b+G	35.00	34.50	34.10	33.95
22	Crazy Horse Two, 4" brim distressed/ 3.5" brim distressed	hCR2-sl/hCR2-35	24.85	24.35	23.95	23.80
22	Nuts & Bolts 4" brim/ 3.5" brim	hNB4a/hNB35	26.20	25.70	25.30	25.15
22	Crazy Horse Three, 4" brim/ 3.5" brim –not distressed	hCR3-sl/ hCR3-35	20.00	19.50	19.10	18.95
22	Crazy Horse Two with Old West Band, 4" Brim	hcr2-owb	36.00	35.50	35.10	34.95
Ho	Crazy Horse Two with Old West Band, 3-1/2" Brim	hcr2-35-owb	36.00	35.50	35.10	34.95
22	Crazy Gus, 4" Brim	hCG4a	20.00	19.50	19.10	18.95
22	Crazy Gus, 3 ½" Brim	hCG35aw	20.00	19.50	19.10	18.95
22	Scorched Mexican Gus	hmg-w2	22.55	22.05	21.65	21.50
23	Pinto Visor Med or Large	hgpon-m/hgpon-L	17.00	16.50	16.10	15.95
23	Golden Mexican Fedora	hmfgold18	21.00	20.50	20.10	19.95
23	Last Call - Bottle Cap Hat	hlast4a	42.50	42.00	41.60	41.45
23	Mexican Fine Palm Fedora: Black	hmflblack18	21.00	20.50	20.10	19.95

P.	STYLE	SKU	1-59 Hats	60-119 Hats	120-239 Hats	240+ Hats
23	Last Call Light	hlast4aeco	24.70	24.20	23.80	23.65
23	Mexican Fine Palm Fedora: Natural	hmf18	17.85	17.35	16.95	16.80
24	Fine Palm Tear Drop, 3" Brim Guat Fine Palm, Brn Leather Band	hg3f+TD+b58brown	29.80	29.30	28.90	28.75
	Palm Tear Drop, 3" Brim Guat Std Palm (not shown), Brn Lea Bnd	hg3+TD+b58brown	21.65	21.15	20.75	20.60
24	2-1/2" Brim Tear Drop, Fine Palm,w Brown Leather Band	hg25f+TD+b58brown	28.60	28.10	27.70	27.55
24	2-1/2" Brim Tear Drop, Fine Palm,w Black Leather Band	hg25f+TD+b58black	28.60	28.10	27.70	27.55
24	3" Brim Fine Palm Tear Drop, Guat Fine Palm, Black Lea Band	hg3f+TD+b58black	29.80	29.30	28.90	28.75
24	3" Brim Std Palm Tear Drop, Guat Std Palm, Black Lea Band	hg3+TD+b58black	21.65	21.15	20.75	20.60
24	2-1/2" Brim Tear Drop, Fine Palm	hg25f+TD	24.10	23.60	23.20	23.05
24	Fine Palm Fedora, 3" Brim Guatemalan Fine Palm / 3-1/2" Brim	hg3f+F / hg35f+F	25.30	24.80	24.40	24.25
24	Fedora, 3" Brim Guat Std Palm / 3-1/2" Brim/ 4" Brim	hg3+F / hg35+F/4+F	17.15	16.65	16.25	16.10
25	Casa Blanca	hcase4b	18.40	17.90	17.50	17.35
25	Gambler 3-1/2" Brim, 4 1/4" Crown, Guat. Standard Palm	hg35+N	17.15	16.65	16.25	16.10
25	Gambler 4" Brim, 4 1/4" Crown, Guat. Standard Palm (not shown)	hg4b+N	17.15	16.65	16.25	16.10
25	2-1/2" Brim Oak Tear Drop	hg25-oak+TD	18.15	17.65	17.25	17.10
26	3.5" Guat. Fine Palm Gambler with brown leather hatband	hg35f+N+b58brown	29.80	29.30	28.90	28.75
26	3.5" Guat. Fine Palm Gambler with black leather hatband	hg35f+N+b58black	29.80	29.30	28.90	28.75
25	Trilby Pinto Fedora, 2" brim	hg2p+TF	16.40	15.90	15.50	15.35
25	Pinto Fedora, 2" brim	hg2p+F	16.40	15.90	15.50	15.35
26	Espanola, 4" Brim, 4" Crown.	hge	14.40	13.90	13.50	13.35
26	Espanola Two-Step, 4" Crown,4" Brim, Bound & Laced.	hge2s	35.30	34.80	34.40	34.25
26	Oak Espanola with Leather Band w/Buckle	hge-oak-blbrn12	31.40	30.90	30.50	30.35
26	Oak Espanola with cloth band (not shown)	hge-oak	17.75	17.25	16.85	16.70
26	CranberryEspanola Two-Step, 4" Crown,4" Brim, Bnd & Laced.	hge2s-cran	35.30	34.80	34.40	34.25
26	Turquoise Espanola Two-Step, 4" Crown,4" Brim, Bnd & Laced.	hge2s-turq	35.30	34.80	34.40	34.25
26	Espanola w/Reata Brim	hge+RT	17.15	16.65	16.25	16.10
26	Espanola w/Rolled Brim	hge+R	17.15	16.65	16.25	16.10
27	Pages 27-29 ACCESSORIES & HAT BANDS - See Below					
30	Palm River Economy Palm Open Crown – 4" brim, 5-1/2" Crown	hg4a-eco	9.45	8.95	8.55	8.40
30	Palm River Economy Cattleman, hand creased - 4" brim, 4-1/2"	hg4a-eco+C	12.20	11.70	11.30	11.15
30	Palm River Economy Crazy Horse II	hcr2-eco	17.55	17.05	16.65	16.50
30	Palm River Cattleman, Heat Pressed, 4" Brim, 4-1/4" Crown: med/	hg-ecm/hg-ecl	9.45	8.95	8.55	8.40
30	Palm River Economy Gambler, 4" Brim, 4-1/4" Crown	hg4a-eco+N	12.20	11.70	11.30	11.15
30	Palm River Economy Gus, 4" Brim, 5" Crown	hg4a-eco+G	12.20	11.70	11.30	11.15
32	6" Low Crown Gus w/eyelets and stamp. string (as shown)	hg6a+G+E+SSP	25.00	24.50	24.10	23.95
32	6" Low Crown Gus w/o eyelets or stamp. string (not shown)	hg6a + G	22.55	22.05	21.65	21.50
32	5B Med Crown Gus, 5" Brim, 5-3/4" Crown	hg5b+G	20.70	20.20	19.80	19.65
32	Sam Houston, 5" Brim, 4-1/4" Crown (Creased)	hg5b+N	20.70	20.20	19.80	19.65
32	Sam Houston, 4-1/2" Brim, 4-1/4" Crn (Creased, not shown)	hg45+N	18.75	18.25	17.85	17.70
32	Sam Houston, 4" Brim, 4-1/4" Crown (Creased, not shown)	hg4b+N	17.15	16.65	16.25	16.10
32	Tophat with 1-1/2" hatband	hgtop+R+b15e	23.80	23.30	22.90	22.75
IBC	5" x 7" Top Hat, 5" Brim, 7" Crown, Guat. Std. Palm	hgtop5x7	25.20	24.70	24.30	24.15
	6" x 7" Top Hat, 5" Brim, 7" Crown, Guat. Std. Palm (not shown)	hgtop6x7	26.25	25.75	25.35	25.20
IBC	Top Hat w/ wide band, 7" Crown, 2-1/2" Br., 7" crown, Guat Std Palm	hgtop+R+b15e	23.80	23.30	22.90	22.75
IBC	4" Brim, 5-1/2" Crown, Open crown, Guat. Pinto Palm	hg4p	17.75	17.25	16.85	16.70
IBC	Mexican Green/Brown Top Hat, 2-1/2" Brim, 6-1/4" Crown	hmtopgrn	23.10	22.60	22.20	22.05
IBC	Guatemalan Short Top Hat, 2-1/2" Brim, 5-1/2" Crown. Guat Std Palm	hgtop25x55	16.00	15.50	15.10	14.95
IBC	Guatemalan "Oak" Top Hat, 2-1/2" Brim, 5-1/2" Crown, Guat. Oak Palm	hgtop25x55oak	18.40	17.90	17.50	17.35
BC	6" Gus and 5" Sam Houston – see page 32 above					
BC	Fine Palm Tear Drop, 3" Brim Guat Fine Palm, Brn Leather Band	hg3f+TD+b58brown	29.80	29.30	28.90	28.75
28	ACCESSORIES & HAT BANDS - See Below					

Page 27	ACCESSORIES, HATBANDS	PRICE	sslb	Leather lace, BLACK, round leather slide	\$2.50
BE	Grosgrain Ribbon Bound Edges: see below	\$2.75	ssp	Woven polyester with plastic cord stop	\$1.25
	STAMPEDE STRINGS & CHIN CORDS			EYELETS	
sshh	Braided Horse Hair with two loops	\$16.50	e	3 Small (1/8") eyelets each side of hat	\$0.80/hat
sshh1	Braided Horse Hair with two loops, Longer	\$19.50	eb	3 Large (1/4") eyelets each side, colors avail.	\$0.90/hat
sshh501	Braided Horse Hair, with cotter pins	\$14.25	sse	Stampede string eyelets, 1/8", 1 each side of hat	\$0.40/hat
sslt	Leather lace, TAN, round leather slide	\$2.50	sseb	Stampede string eyelets, 1/4", 1 each side of hat	\$0.40/hat
sslbr	Leather lace, BROWN, round leather slide	\$2.50	ek18	1/8" Eyelet Kit: Punch, setter, 100 eyelets	\$12.95

ek14	1/4" Eyelet Kit: Punch, setter, 100 eyelets	\$18.00
e972c	1/8" Eyelets, package of 100, black,blue,red,brn	\$3.00
e618c	1/4" Eyelets, package of 100, black,blue,red,brn	\$6.00
foam	Hatband Foam Padding - Standard, no charge	\$0.35
elastic	Elastic Sweatband	\$1.35
Page 28	<b>BEADED HATBANDS</b>	
bead9e	9 Bead wide (3/4"), stretch beaded hatband	\$9.00
bead9-	9 Bead wide (5/8"), suede tie ends	\$9.00
bead15e-	15 Bead wide (1-1/8"), stretch beaded hatband	\$16.75
bead15-	15 Bead wide (1-1/8"), suede tie end	\$14.50
bead15s-	15 bead hatbands, suede backing & tie ends	\$25.00
bead21e-	21 Bead wide (1-1/2"), stretch beaded hatband	\$22.00
bead15-	15 Bead wide (1-1/4"), suede tie end	\$20.00
beadpev-	Pevote Round Bead bands	\$25.00

Page 29	<b>HORSEHAIR HATBANDS</b>	
bhh03	3 Strand Braided Horse Hair (3/8" wide)	\$14.25
bhh05	5 Strand Braided Horse Hair	\$16.85
bhh02tt	Single Side Tasse Horse Hair	\$15.00
bhh82b-6	Bead & Braided Horse Hair	\$16.70
	<b>"HITCHED" WEBBING HATBANDS</b>	
bw122	Blue and Red Diamond- 3/4" Wide	\$5.50
bw120	Multicolor "Eye" Pattern - 3/4" Wide	\$5.50
	<b>LEATHER HATBANDS</b>	
b58black	5/8" wide leather, black	\$4.50
b58brow	5/8" wide leather, brown	\$4.50
blb12brn	Brown leather hatband with metal buckle	\$13.65
blb12blk	Black leather hatband with metal buckle	\$13.65
bowb	Old West Band	\$13.65

### BOUND EDGES:

**Solid color grosgrain** is \$2.75 per hat. If the color is other than black, we also make a matching hatband of the same ribbon in 1/4" or 5/8" width. Many colors of grosgrain ribbon are stocked. A set-up charge of \$5.00 per color may apply for fewer than 3 of one color. Swatches are available. **"Hitched" webbing bound-edges** are \$12.60 per hat; 3/4" hatbands are \$5.50. See p.29 of the catalog for colors and patterns available

**CREASING:** We can crease any of the open crown hats as follows: \$2.75 per hat for all the usual creases (Reata, Cattleman, Fedora, Gus, Montana Peak, Gambler, Boxtop, Elko) on all hats except the 8" brim, which are \$6.00. Ask for pricing on custom creases.

### BRIM-LACING: ("whip-stitching")

<b>Suede lacing at 3/4" intervals:</b>	<b>Suede lacing at 3/4" intervals:</b>
4" Brim - \$12.65	4" Brim - \$12.65
5" Brim - \$14.00	5" Brim - \$14.00
6" Brim - \$15.40	6" Brim - \$15.40
8" Brim - \$17.00	8" Brim - \$17.00

**Styles may be mixed for quantity discounts. Prices subject to change.**

**SHIPPING CHARGES:** Minimum shipping charge is \$12.00. Otherwise, we charge you what UPS charges us. Orders are shipped F.O.B. Houston, usually by UPS unless otherwise requested.

**SHIPPING TIME:** Orders for open crown (uncreased) hats, and many of our best sellers can be shipped the same day or next day from when we receive them, but please order by 11 a.m. if at all possible. Allow 2-5 days for creasing and eyeletting, bound-edges and lacing. **If you have an event you are ordering for, or any other deadline, please be sure and tell us when you order.**

**From March through July we are extremely busy. Please make every effort to get us your orders as soon as possible to help us get your hats to you when you need them.**

**MINIMUM ORDER:** \$300.00 on the first order, no minimum thereafter. We ask that you usually order 3 or more of a given style. **For styles that we make to order we may charge a \$5.00 single hat fee for less than 3 of that style.** Generally speaking, these are the hats that require more finishing work such as lacing and edge-binding. We understand that you will occasionally want to order only one of a style you haven't had before just to see what it looks like and gauge customer interest. But we ask that you not, as a general practice, encourage orders from customers for specific hats and then place those orders with us. We expect you to receive requests for specific hats that individuals see on our website. We are happy to fill these orders, sending you the requested hat. We hope that this will generate additional business for you.

**INTERNET SALES:** If you sell our hats over the internet, we ask that you stock the hats you sell. You may use pictures from our website so long as you identify them as "SunBody" hats or products. **As a general rule we do not drop ship to your individual retail customers.** There is a \$7.50 drop ship charge for hats drop shipped to retail customers.

**PAYMENT:** We accept checks, money orders, Discover, VISA, MasterCard, and American Express credit cards. C.O.D. sales are charged an extra \$12.50 per box (UPS will not accept cash on a COD). Credit sales are made to qualified purchasers with the net due in 30 days. Interest is charged at the rate of 1 1/2% per month (18% per annum simple interest) on the unpaid balance. To request credit submit a SunBody Credit Application.

**RETURNS:** Your satisfaction is guaranteed and we will accept returns of damaged or unsatisfactory merchandise, including used merchandise. We ask that you examine merchandise when you receive it and notify us immediately if everything is not okay. **Please call us for return authorizations.** We will not accept returns of hats that have been used as demos or reshaped. Palm-leaf hats are very tough and should wear longer than the average straw hat. But they are not indestructible and will wear out, darken with age, and break when they are creased when dry. **We do not sell on consignment and do not accept returns simply because the item did not sell.**

**SATISFACTION GUARANTEED OR YOUR MONEY BACK!**

**www.SunBody.com**

## How to Get the Right-Sized Hat

You can get the best fit by actually trying on hats. Everybody is different in how they like their hat to fit. And within a given size there is actually a range variation.

We sell two types of hats: Guatemalan palm leaf and Mexican palm leaf. The Guatemalan hat (most of the hats on our website) have a foam-padded cotton twill sweatband that tends to shrink about 1% with heat and moisture. This is about 1/2 of a hat size (1/16" diameter). If you are buying a GUATEMALAN hat, we recommend buying a hat that is just a little bit loose to allow for this shrinkage. This usually means buying one size larger than you normally wear.

The Mexican palm leaf hats, on the other hand, have an absorbent mesh sweatband. These, too, will shrink if left in a hot car or truck. But, they tend to run large. On the Mexican hats you should buy your normal size.

We check the size of every hat in our shop in Houston. When we find a hat to be a different size from that shown on the label, we put on a gummed paper sticker with the correct size. Thus, if you receive one of these hats with the paper sticker showing a different size, you will know why.

When checking the size of hats, our criterion is that a hat should be at least the size marked on the label. That is, a 7-1/8 should be AT LEAST a 7-1/8 but not as large as a 7-1/4.

### To Determine Your Hat Size:

1. Measure around your head where you wear your hats in inches (circumference).

2. Use the following chart to determine your hat size:

Head circumference from	to	American Size: Use for Mexican Palm	We Recommend for Guatemalan Palm
18-7/8"	19"	Not available	6-1/8
19"	19-1/2"	Not available	6-1/4
19-1/2"	19-7/8"	Not available	6-3/8
19-7/8"	20-1/4"	6-3/8	6-1/2
20-1/4"	20-5/8"	6-1/2	6-5/8
20-5/8"	21"	6-5/8	6-3/4
21"	21-3/8"	6-3/4	6-7/8
21-3/8"	21-3/4"	6-7/8	7
21-3/4"	22-1/4"	7	7-1/8
22-1/4"	22-5/8"	7-1/8	7-1/4
22-5/8"	23"	7-1/4	7-3/8
23"	23-3/8"	7-3/8	7-1/2
23-3/8"	23-3/4"	7-1/2	7-5/8
23-3/4"	24-1/8"	7-5/8	7-3/4
24-1/8"	24-1/2"	Not available	7-7/8
24-1/2"	24-7/8"	Not available	8
24-7/8"	25-3/8"	Not available	8-1/8
25-3/8"	25-3/4"	Not available	8-1/4

### Common Size Distributions for Orders

Size	6 Hats	12 Hats	18 Hats	24 Hats	36 Hats
6-5/8					1
6-3/4		1	1	1	2
6-7/8	1	1	2	3	4
7	1	2	3	4	7
7-1/8	1	3	4	5	7
7-1/4	1	2	4	5	7
7-3/8	1	2	2	3	4
7-1/2	1	1	1	2	3
7-5/8			1	1	1

### Baby Sizes

Head circumference	Order Hat Size
40 cm / 15-3/4"	5
42 cm / 16-1/2"	5-1/4
44 cm / 17-3/8"	5-1/2
46 cm / 18-1/8"	5-3/4
48 cm / 18-7/8"	6
50 cm / 19-3/4"	6-1/4
52 cm / 20-1/2"	6-1/2

